



COMPANY PROFILE - 2021

JITEGEMEE TRADING COMPANY LIMITED

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1 General Information

Jitegemee Trading Company limited was incorporated in 1997 as a petroleum and petroleum products supply and distribution company. With an ever changing business environment and market demand the company changed its business vision to encompass cross industry businesses in property development and management, commission agency services and commodities trade. In the thirteen years since its existence the company has constantly grown and evolved incorporating more business interests, in 2020 the company was registered as a Class IV Civil and Building Contractor.

The company's current business portfolio includes; Civil and Building Contractors (IV); Property Managers; General Traders; Insurance Agency; Manufacturers and Pharmaceuticals.

2 Vision, Mission & Core Values

2.1 Vision

To be a strong, reliable and competitive business company providing on demand products and services locally and internationally in the company's areas of business interests

2.2 Mission

To maximize profitability and attain economic sustainability for our shareholders.

2.3 Core Values

2.3.1 Customers focused

The Company is committed towards meeting the demand and specification of our customers and partners.

2.3.2 Transparency

The Company's operations are carried out in a manner open to all stakeholders and partners for them to be aware of the company's direction and play a role in the success of the company.

2.3.3 Accountability

The company is accountable in all aspects to our customers, our partners and our shareholders.

2.3.4 Commitment and Reliability

The company is committed towards meeting its customer partners and stakeholders expectation. Implementation of the company operations is set around providing an anchor point to our partners, stakeholders and customers as a reliable source for results, products or services.

3 Business Areas

3.1 Civil and Building Contractors (Class IV)

Our company has an accumulated experience of six (6) years in the construction industry. Initially the company under its project management department mainly dealt with supervision of works, managing resources, facilitating operations, ensuring compliances, liaising with authorities, hiring consultations and performing minor building repairs of its own properties. In recent years relevant projects under the company's portfolio include;

3.1.1 The Construction of the Jumuiya ya Vijana CCM (UVCCM) offices in Dodoma April – August, 2021

Project Value: TZS 350 Million

The Jumuiya ya Umoja wa Vijana (UVCCM) office building located at Kikuyu Area, Dodoma is a modern looking masterpiece with a built up area of about 750 square meters. It has a contemporary architecture with features reminiscent of classic architectural features designs. The project highlights the company's values in civil and building construction with speed, quality and cost effectiveness at the core of its execution strategy.



Image 1: The Newly Constructed UVCCM office building, Kikuyu, Dodoma

3.1.2 The rehabilitation of Jumuiya ya Wazazi CCM offices in Dodoma. April – October, 2021 (In Progress)

Project Value: TZS 250 Million

The Jumuiya ya Wazazi CCM office building rehabilitation project commenced mid – April, 2021. The building was an old dilapidated residential building constructed in the mid-40s. The project objective was to construct a new floor, refurbish all existing structures, make good use of spaces to accommodate modern offices enough for use by the Jumuiya ya Wazazi as its headquarters.



Image 2: The Newly Rehabilitated Wazazi HQ office Building, Kondoia Street, Dodoma (*In Progress*).

3.1.3 The Construction of Jakaya Kikwete Hall (Dodoma Convention Center) Aug 2014 – May 2015

Project Value: Undisclosed.

In the late 2014 to Mid 2015 the company oversaw administrative works of the construction of the Jakaya Kikwete Hall (Dodoma Convention Center) in Dodoma Municipality. The conference hall with a seating capacity of 3000+ people and its peripheral facilities sits on approximately 40,000 square meters of land located at Kikuyu Area in Dodoma municipality. As a representative of the Client, the company's main activities were to coordinate logistics, acquire permits, liaise with the CDA for periodic materials testing and quality assurance, coordinate site meetings with the main contractor (CRJE EA Limited), project consultants and

project sub contractors, communicate and manage project changes and ensure legal, health & safety and scheduling compliance.



Image 3: The Dodoma Convention Centre (Jakaya Kikwete Hall) - Dodoma

3.1.4 The rehabilitation and Construction of CCM offices at Lumumba, Dar es Salaam Dec 2014 – April 2015

Project Value: Undisclosed

Parallel to the construction of the multipurpose hall in Dodoma, the company for and on behalf of the Chama Cha Mapinduzi oversaw the implementation of the rehabilitation and construction of the party's office at lumumba. The company, as the client's representative roles were; to ensure compliance; to coordinate communication; liaise with authorities; ensure inspection and quality approvals for materials; to manage project stakeholders interests; to coordinate and chair site meetings and manage approved project work plans.



Image 4: The Chama Cha Mapinduzi Offices in Lumumba, Kariakoo Area, Dar es Salaam

3.1.5 The Rehabilitation of the "EX-SUKITA" Building located at Lumumba, Omari Londo and Somali Street in Kariakoo, Dar es Salaam Sept 2017 – May, 2020

Project Value: Undisclosed

The company planned and executed to full capacity the rehabilitation of the Ex Sukita Building, a 5 Storey dilapidated building owned by the company. In its Capacity as the Project owner and financier, the company by utilizing a “force account’ model planned; budgeted; recruited technical teams; managed project contracts; procured all equipments and materials; supervised site managers; ensured compliance; liased with authorities, coordinated site meetings and managed all site operations.



Image 5: The New Jitegemee (EX-SUKITA) Building, Kariakoo Area, Dar es Salaam.

3.1.6 The Rehabilitation of two warehouses roof structure and Services infrastructure at Plot No. 6 Buguruni Industrial Area, Dar es Salaam. Nov 2019 – Mar, 2020

The company planned and executed to full capacity the rehabilitation of roof structres of two warehouses measuring a total of 5000 sqmtrs situated on Plot No.6 at the Buguruni Industrial area along the Nelson Mandela Expressway. The project involved clearing of roofing material debris, designing new roof structure, rehabilitation of electricity, water and waste water infrastructures, and fabricating and installing new gates at the warehouse compound. In its Capacity as the Project owner and financier, the company by utilizing a “force account’ model planned; budgeted; recruited technical teams; managed project contracts; procured all equipments and materials; supervised site managers; ensured compliance; liased with authorities, coordinated site meetings and managed all site operations. **Project Value: TZS ~132 Million**



Image 6: Restoration of Roof Structure, Plot No. 6 Buguruni Industrial Area (Ex SUKITA Farm)

3.1.7 Other Projects

The company has plans for other properties development project to be executed in the near future. Our model of implementation includes inviting potential project partners whose vision aligns with ours to collaborate in implementing from small to large scale projects.

Projects currently in the pipeline include;

- A pharmaceutical factory in Kibaha

3.2 Property Managers

The Company owns and manages six (6) properties including a gas filling station situated at strategic locations in Kariakoo Area, Dar es Salaam, Buguruni Industrial area and Kibaha municipality. Others properties managed by the company include the Jakaya Kikwete Hall in Dodoma, a modern warehouse facility the Buguruni industrial area, a factory located at VETA in Dodoma and a modern pharmacy shop at the newly developed Dodoma Bus station.

Our company also provide comprehensive property and project management solutions to property owners, developers, tenants, and investors.

3.3 Insurance Agency

Our Insurance agency offers quick, reliable and industry benchmark insurance solutions to our clients in covering all motor vehicles, fire, engineering works, marine and many other risks. Our business partners are; The National Insurance Corporation of Tanzania (NIC), Britam and Jubilee Insurance. Our team of professional insurance consultants is available in Dar es Salaam, Zanzibar and Dodoma.

3.4 Manufacturing

In line with the National's Industrialization objectives, the company has acquired and invested capital into a soap manufacturing factory established in Dodoma. The approximately 5000 square meters facility located at VETA in Dodoma is currently in its early production stages. At full capacity the factory will produce and supply daily up to 5000 litres of liquid soap (Washing and Hand wash); 100 cartons of bar soaps (Washing and Bathing); and providing employment of up to 100 permanent and day workers.

The company guarantees high quality, skin friendly, and cost friendly products for both individuals, households, public offices, organizations, schools, hospitals, warehouses, hotels etc. The brand name; **Heshima Soap**.

The company short term plan includes establishing other small to medium scale production lines of other household consumers' food and non-edible goods. The factories shall be set within strategic areas to minimize production costs hence producing quality and market competitive goods.

3.5 General Traders

The company's establishment objectives allows for imports and exports goods and commodities to both local and International markets.

3.6 Investment Gateway

We provide a safe landing environment for investors and businesses looking into the Tanzania market. The company has solid and reliable business relationships with major stakeholders both in the public and private sectors within the country. We are currently seeking potential partners and investors interested in mining, pharmaceuticals, hospitality, real estate and value addition in agricultural sector.

4 Properties Portfolio

The company owns the following properties;

4.1 The New "Jitegemee" Building



Image 7: The "Jitegemee" Building, Plot No. 37, Block 77 Lumumba, Kariakoo Area

4.2 The Mwananchi Building



Image 8: The Mwananchi Building, Plot No. 2245/1 & 2284/2 Nkurumah, Kariakoo.

4.3 The Revenue Building



Image 9: The Revenue Building, Plot No. 3 & 4, Block 46 Uhuru, Kariakoo.

4.4 The "Rupia" Building

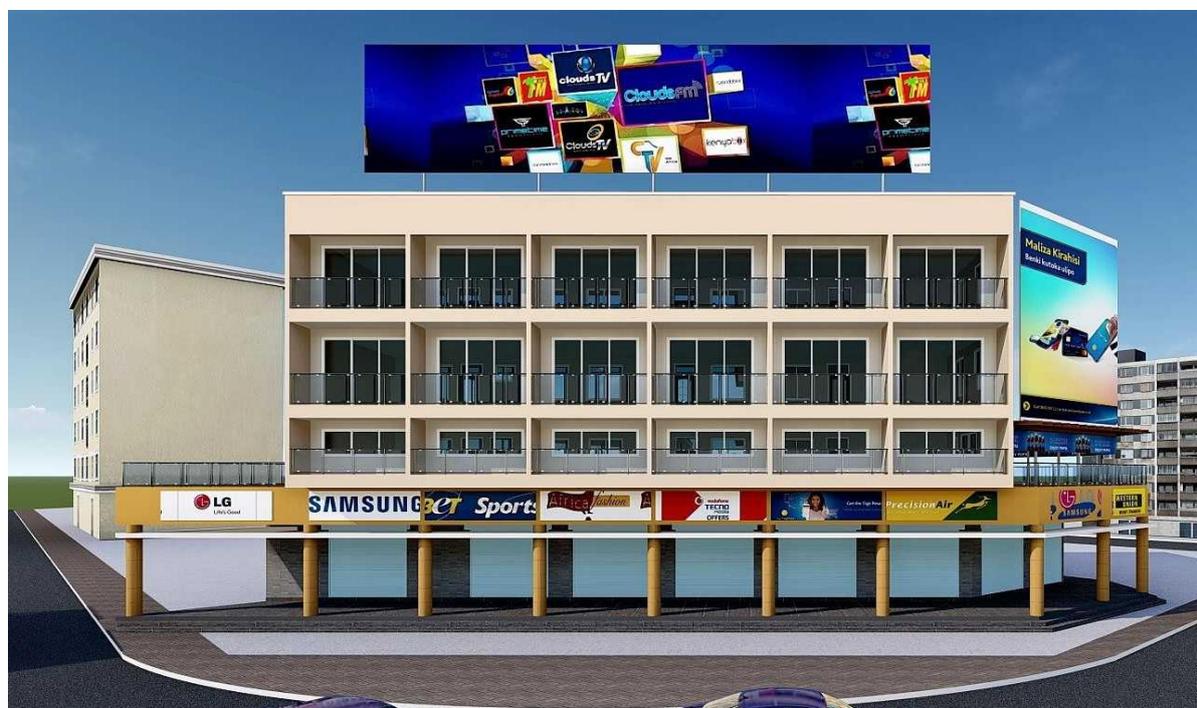


Image 10: The "Rupia" Building, Plot No. 1 & 3, Block 5 Uhuru/Msimbazi, Kariakoo.

4.5 The “T F C” Building



Image 11: TFC Building, Plot No. 8, Block 70 Lumumba/Mkunguni, Kariakoo.

4.6 The “Madini” Building



Image 12: The "Madini" Building, Plot No. 11, Block No.5 Uhuru, Kariakoo.

4.7 The "Kibaha" Godowns



Image 13: The "Kibaha" Godown, Plot 64 Industrial Area, Kibaha.

4.8 The "EXSUKITA" Godowns



Image 14: The "EXSUKITA" Godowns, Plot 6 Industrial Area, Buguruni.

5 The Board and Management

The company's board of directors is made up of individuals with vast experience in business management, finance, real estate and administration. The board boasts a combined 40+ years of experience to guide the company towards a direction of growth and expansion while

ensuring that ethical and normative rules of conduct of corporate governance are followed and adhered to.

The management team of the company is made up of young and vibrant individuals with ample knowledge and experience in real estate, business development, project planning & management, accounting and finance.

6 Compliance & Licenses

